



THE COPA CONNECTION

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PRESIDENT'S MESSAGE RALPH NOBBE, CPO

Orthotic and Prosthetic Colleagues:

The COPA Board of Directors wishes everyone a Happy and Prosperous New Year!

With thanks to the board and the stewardship of our Executive Director Bryce Docherty we completed this challenging year in good shape. Our membership continues to increase and our activities have become more focused. COPA remains fiscally sound and heads into 2012 in a stronger position. Nonetheless, there are numerous challenges to O&P in California.

Bryce Docherty and COPA Secretary-Treasurer Jeff Collins were the only O&P association representatives able to present to the Health and Human Services (HHS) District IX stakeholder meeting in San Francisco this past November. This stakeholder meeting was specific to federal benefit design for the Essential Health Benefits (EHB) package. We also continue to

(Continued on page 2)



Ralph Nobbe, CPO

UNDER THE DOME BRYCE W.A. DOCHERTY, EXECUTIVE DIRECTOR/LOBBYIST

“What Can Brown do for YOU?”



Not much if you rely on the State Budget. This question is no longer a catchy slogan for an all to recognizable delivery service but an inquiry many special interests are asking Gov. Brown as he enters his second year in office.

California Department of Finance website. Yours truly was in the Capitol at the time and the media was literally running down the hallway and rushing into the pressroom at 2:30 PM. Gov. Brown was originally scheduled to unveil his budget proposal on Tuesday, January 10th at 9:00 AM.

BOTTOM LINE: No proposed elimination of O&P benefits in Medi-Cal and no proposed Medi-Cal provider rate reduction!

However, Oops! Gov. Brown was forced on Thursday, January 5th to cobble together a press conference to unveil his State Budget for 2012-2013, after the budget summary document was accidentally posted on the

However, the proposed budget does attempt to bridge the \$9.2 billion deficit with a combination of cuts and a proposed November ballot initiative to temporarily increase in-

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BOARD MEMBERS

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***Executive Director/
Lobbyist***

President's Message, cont'd.

monitor progress of the California Health Benefits Exchange. COPA has already identified the six California Accountable Care Organizations (ACO's) and more information is provided in this edition.

Medi-Cal reimbursement has become a prime source of contention for COPA membership. The transition from EDS to ACS, the new fiscal intermediary, has not gone smoothly. COPA already assisted several members thru our contacts in getting their claims resolved. I strongly urge COPA members to attend the rescheduled CSUDH educational event on Friday, March 2, 2012. COPA will feature a presentation from ACS to address these problems.

There have been several large insurance plans that have recently re-aligned their O&P benefit administration. These contract changes require individual facilities to monitor referral patterns, maintain relationships with payer sources, and be proactive in their contract administration. COPA expects this trend will accelerate in 2012 thru 2014 as the Insurance Exchanges allow carriers to expand their offerings and ACO's begin to target Medicare populations.

The COPA continuing education program at CSUDH was rescheduled in Southern California on Friday, March 2, 2012. Space is limited for this venue and is filling up quickly – register now! Of specific interest to COPA members will be the presentations by: ACS (new fiscal intermediary) concerning Medi-Cal reimbursement and claim resolution, the Veteran Administration VISN 22 contract administration office will provide an overview of pending orthotic and prosthetic contracting requirements, procurement procedures and mandated reporting. State Comp Insurance Fund (SCIF) supervising case manager Cecelia Garcia, CCRN will give an overview of SCIF catastrophic case management procedures and provider authorization requirements. These are issues of current impact to O&P businesses in CA!

COPA will also be celebrating its 40th anniversary and as part of its celebration we will be honoring Sam Hamontree, CPO for his vision and dedication to the COPA. Mr. Hamontree, along with Roy Snelson, CPO, Gene Jones, and Herman Hittenberger, CPO, were the visionaries that created and founded the California Orthotic and Prosthetic Association in 1971.

We continue to monitor legislation and regulatory activities which could impact our membership. The California budget appears to leave O&P benefits intact.

This will be another busy year for COPA with constant challenge to O&P. Our membership remains at record levels. Our new website is up and running at: www.californiaoandp.com and can accept your membership dues and educational meeting registrations immediately. I strongly encourage you to register early!

Thank you for your continuing support. It is critical to a vibrant and effective Orthotic and Prosthetic Industry in California.

Thank you and I hope you enjoy this issue of *The COPA Connection*.

Under the Dome, cont'd.

come taxes on those earning more than \$250,000/year and a temporary half cent sales tax increase. If the November ballot initiative fails, Gov. Brown is proposing another \$5 billion reduction to public education.

A copy of the budget summary document can be found at <http://www.ebudget.ca.gov/pdf/BudgetSummary/FullBudgetSummary.pdf>. The Health and Human Services summary begins on page 101. You will also notice Medi-Cal cuts of \$842 million and mostly attributable increases in eligibility.

Furthermore, the budget proposes a nearly 26 percent reduction in the rates paid to managed care plans that serve children enrolled in the Healthy Families Program, an expansion of managed care for children in rural counties and the wholesale transition of all 875,000 children in Healthy Families into Medi-Cal beginning in October 2012.

There are also various Medi-Cal rate cut lawsuits that have been filed and pending and even some important rulings rendered against Gov. Brown based on prior attempts to implement Medi-Cal provider rate reductions. Although none of these cases have a direct impact on O&P providers, obviously the legal challenges have staved off further Medi-Cal provider rate reduction efforts. However, O&P providers are still subject to the 10% provider rate reduction implemented in 2008.

A complete rundown of the various Medi-Cal rate reduction lawsuits can be found at <http://www.californiahealthline.org/features/2012/state-starts-year-facing-multiple-lawsuits-hearings.aspx>.

COPA will continue to monitor these budget developments and update you as needed. Please contact me directly with any further questions. THANK YOU for your ongoing support of COPA!

P.S. Sign up now for the COPA 2nd Annual Educational Event on Friday, March 2nd to hear a complete Medi-Cal update and how best to bill and get paid by ACS (the newly contracted fiscal intermediary). Complete registration information is available at <http://www.californiaoandp.com/Education>.

“If you miss a day “Under the Dome” – you miss a lot!”



Did You Know?

Medi-Cal NCPDP Payer Sheet Released

The NCPDP Standard Payer Sheet for the D.0 transaction is currently a **draft** document due to the delay of the Prior Authorization transaction. For more detail, please visit the Newsroom Tab on the home page of the Medi-Cal website and click on the article titled “NCPDP D.0 and 1.2 Update”, which includes a link to the Payer Sheet: http://files.medi-cal.ca.gov/pubsdoco/newsroom/newsroom_20212.asp

Resources

Providers should continue to access the Medi-Cal website and *Medi-Cal Updates* provider bulletins for updated information on the 5010, and D.0 and 1.2 implementation or email questions or concerns to the Medi-Cal5010@acs-inc.com mailbox.

ANNOUNCEMENTS & ALERTS

SAVE THE DATE!

O&P EDUCATION ALERT: REGISTRATION NOW OPEN:
DON'T MISS OUT SPACE IS LIMITED

2nd ANNUAL COPA EDUCATIONAL EVENT at CSUDH O&P Program
in Long Beach on Friday, March 2, 2012



We are very excited to bring you yet another great opportunity to join us at the **2nd Annual COPA Educational Event on Friday, March 2, 2012 at CSUDH O&P Program in Long Beach, California.**

This newly revised one-day event will include three concurrent tracks. First, attendees may experience the “hands-on” prosthetic workshop covering the SPS “LimbLogic Vacuum Suspension” and the Otto Bock HealthCare “An Evolution in Micro-processor Knees.” Second, attendees may also experience the “hands-on” orthotic workshop covering the Allard USA “Custom ToeOFF and COMBO” and the Becker Orthopedic “Stance Control – Use of Adjustable Assessment KAFO’s” as well as the Ossur Americas “Ossur Academy’s Advanced C-Spine Stabilization.” Lastly, attendees of the clinical & business track will hear presentations by State Compensation Insurance Fund (SCIF), ST&G, How to Bill and Get Paid from the California Medi-Cal Program, Willoughby Doyle, DynamicBracingSolutions, Allard USA, Innovative Neurotronics as well as Centers for Medicare and Medicaid Services (CMS).

COPA is also proud to be honoring COPA Founding Father Sam Hamontree in the Exhibitor Gallery during lunch.

This educational event would not be possible without the sponsorship of the following COPA Member Exhibitors: **Allard USA; Cascade Orthopedic Supply; College Park Industries; Endolite; Freedom Innovations; Kingsley MFG., CO.; Medi USA; Ossur Americas; Otto Bock HealthCare; SPS; Townsend Design; and Trulife.**

More information on how to register or CEU eligibility and discounted hotel overnight accommodations can be found at <http://www.californiaoandp.com/Education>. (NOTE: The registration form can be typed directly on the PDF document and accompanied with your registration fee or simply email the completed registration form and pay online via PayPal.)

Please also note the COPA Member registration fee of only \$50! COPA Non-Members are encouraged to either join or attend for a newly reduced registration fee of \$200.

SPACE IS VERY LIMITED, SO PLEASE REGISTER EARLY! For all other additional information, please contact COPA Executive Director & Lobbyist Bryce Docherty at (916) 769-0573 or bryce@thedochertygroup.com.

COPA Testifies Before CMS District IX on Essential Health Benefits

On Monday, November 21, 2011, COPA Secretary-Treasurer Jeff Collins and Executive Director & Lobbyist Bryce Docherty attended and testified before Health and Human Services (HHS) District IX in San Francisco to ensure the full-range of O&P services and devices are included in the federal health care reform Essential Health Benefits (EHB). COPA also submitted written comments and supplemental materials for the record.

It was unclear at the time whether or not HHS understood that customized orthopedic bracing must be included under any EHB definition of orthotics.

EHB implementation is so critical for O&P because of the way the law was written, interpreted and the fact that the terms used in the law are not "orthotics and prosthetics," but rather "rehabilitative and habilitative services and devices." Nonetheless, COPA and others succeeded in convincing HHS policymakers that O&P fits within the term, "rehabilitative and habilitative services and devices." Otherwise, there would be no requirement (and therefore no assurance) that insurance plans operating under the federal law would have to include any provision whatsoever for O&P benefits.

Recent announcements and briefings from HHS have gone a long way to answering this critical question of whether both orthotics and prosthetics will be included within essential health benefits. The answer is "yes, with reservations." That is because HHS has chosen to take a "benchmark approach" to defining what are essential health benefits. It appears as though HHS has assumed a "benchmark approach" to essential health benefits, in essence, punting to the states and allowing them to select from four different permutations of leading plans to extract what is an essential health benefit for that state. COPA is concerned with this approach as it makes EHB somewhat of a moving target. Instead of telling plans what must be offered, this latest method allows these very same plans to define the requirements of the federal plan by what they include in the private sector plans on a state-by-state basis.

To reflect the state flexibility recommended by the Institute of Medicine (IOM), states are permitted to select a single benchmark to serve as the standard for qualified health plans inside the Exchange operating in their state and plans offered in the individual and small group markets in their state. This is also a plus in California since COPA was successful in passing O&P insurance parity legislation in 2006. An analysis of that legislation by the California Health Benefits Review Program (CHBRP) concluded that 93 percent of Californian health plan beneficiaries would have coverage for O&P services and devices following implementation. Furthermore, national studies have shown that 75 percent of major private employer health plans and 70 of smaller private employer health plans include coverage for O&P services and devices.

While this is not the final word, O&P is in a much better position being "in" the HHS recommended list, than if O&P were on the outside, trying to fight our way onto the list. Whether ACA ever takes on the full force of implemented law, O&P providers and patients can rest easier now that they are less likely to find themselves and the viability of their businesses severely compromised by the new law.

COPA has an excellent working relationship with HHS Region IX and will continue to leverage this relationship as needed to ensure that the full-range of O&P services and devices (including customized orthopedic bracing) continue to be included in the EHB.

California Health Benefits Exchange Underway

California was the first state in the nation to enact legislation creating a health benefit exchange under federal health care reform. Enabling legislation can be found here: [Chapter 655, Statutes of 2010 \(Perez\)](#) and [Chapter 659, Statutes of 2010 \(Alquist\)](#).

Starting in 2014, the California Health Benefit Exchange will make it easier for individuals and small businesses to compare plans and buy health insurance on the private market.

The Exchange will enhance competition and provide the same advantages available to large employer groups by organizing the private insurance market, including a more stable risk pool, greater purchasing power, more competition among insurers and detailed information regarding about the price, quality and service of health coverage.

The Exchange will support consumer choice by making comprehensive information about health plans available in an objective, easy-to-understand format, including:

- Website that provides standardized comparison information on qualified health plan benefit plans/options
- Calculator for applicants to compare costs across plan options
- Web-based eligibility portal to help link individuals to health coverage options available to them
- Toll-free consumer assistance hotline

Eligibility

Individuals and small employers meeting federal citizenship requirements may enroll in the exchange. Federal health care reform makes tax credits and subsidies available in 2014 to Californians with incomes between 133 and 400 percent of the federal poverty level (in 2010, approximately \$29,000 to \$88,000 for a family of four). The Exchange will ensure that Californians eligible for federally authorized tax credits and subsidies get those benefits. Small employers with less than 100 employees may also purchase coverage through the exchange.

Costs

The federal government awarded California \$1 million to fund preliminary planning efforts related to the development of an exchange. On August 12, 2011, the California Health Benefit Exchange received a \$39 million Level I Exchange Establishment grant that will help the state plan for and design the Exchange and will be used to recruit necessary technical and support staff and to contract for specific subject matter experts. After 2014, the Exchange must be self-supporting from fees paid by health plans and insurers participating in the Exchange.

Voluntary Health Plan and Insurer Participation

Health insurance products offered through the Exchange must be available in the same form to consumers purchasing coverage outside the Exchange. All health plans and insurers participating in the Exchange must offer all Exchange plans at the federally designated bronze, silver, gold and platinum levels. Catastrophic plans will only be available through health plans and insurers participating in the Exchange. The catastrophic plans will be available both inside and outside the Exchange from these health plans and insurers.

More information and updates on the Exchange or sign up for alerts at <http://www.healthexchange.ca.gov/Pages/Default.aspx>.

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The Exchange is an independent public entity within state government with a five-member board appointed by the Governor and the Legislature.

There are two board members of the Exchange are appointed by the Governor; one by the Senate Rules Committee; and one by the Speaker of the Assembly. The Secretary of the Health and Human Services Agency or another designee will serve as an ex-officio voting member of the Board. Appointed members will serve four-year terms.

- Members of the board or of the staff of the Exchange are subject to strict conflict-of-interest provisions. They may not be employed by, a consultant to, a member of the board of directors of, affiliated with, or otherwise a representative of, a carrier or other insurer, an agent or broker, a health care provider, or a health care facility or health clinic.

The Exchange does not change how existing state health care coverage programs are administered.

Medi-Cal and the Healthy Families Program will continue to be administered by the Department of Health Care Services (DHCS) and the Managed Risk Medical Insurance Board (MRMIB), respectively.

- The Exchange will screen for and enroll individuals in Medi-Cal or the Healthy Families Program if they are eligible for those programs. The federal law requires state exchanges to perform this function.

The Exchange will coordinate with DHCS, the MRMIB, and California counties to ensure that individuals are seamlessly transitioned between coverage programs if their eligibility changes.

A complete list of Exchange board members and their biographies can be found at <http://www.healthexchange.ca.gov/Pages/AboutUs.aspx>.

ACO Implementation Around the Corner: CMS Announces Six In California

According to an announcement from CMS on Monday, December 19, 2011, the Pioneer Accountable Care Organization (ACO) Model is a CMS Innovation Center initiative designed to support organizations with a new payment model, allowing them to provide more coordinated care to beneficiaries at a lower cost to Medicare. The Pioneer ACO Model will test the impact of several innovative payment arrangements to support these organizations in achieving the goals of better care and outcomes at a lower cost.

The Innovation Center was created by the Affordable Care Act to test new models of health care delivery and payment. The Center also offers technical support to providers to improve the coordination of care and share lessons learned and best practices throughout the health care system. It is committed to refining the Medicare, Medicaid and CHIP programs to deliver better care for individuals, better health for populations, and lower growth in expenditures.

The Pioneer ACO Model was designed specifically for organizations with experience offering coordinated, patient-centered care, and operating in ACO-like arrangements. The selected organizations were chosen for their significant experience offering this type of quality care to their patients, along with other criteria listed in the Request for Applica-

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tions (RFA) document available at www.innovations.cms.gov. These organizations were selected through an open and competitive process from a large applicant pool that included many qualified organizations.

Under the Pioneer ACO Model, CMS will prospectively align beneficiaries to ACOs, allowing care providers to know at the beginning of a performance period for which patients' cost and quality they will be held accountable.

CMS conducted a lengthy, open and competitive application process to select the final participants in the Pioneer ACO Model. CMS released a Request for Applications (RFA) in May 2011 that detailed the selection criteria. Applicants were required to submit both a Letter of Intent and Application. Applications were reviewed by a panel of experts from the Department of Health and Human Services as well as from external organizations, with expertise in the areas of provider payment policy, care improvement and coordination, primary care, and care of vulnerable populations. These panels assessed the applications based on the criteria detailed in the RFA. Applicants with the highest scores were invited to participate in interviews with Innovation Center leadership at the CMS facility in Baltimore. Based on these interviews, CMS chose a pool of finalists. The Pioneer ACOs announced in December 2011 were those finalists choosing to sign a final agreement with CMS.

Additional information about the Pioneer ACO Model is available on the Pioneer ACO Model website at <http://www.innovations.cms.gov/initiatives/aco/pioneer>.

Below are the names and websites for the six organizations covering California that CMS has selected to participate in the Pioneer ACO Model.

Brown & Toland Physicians

Service Area: San Francisco Bay Area

Website: www.browndtoland.com

Healthcare Partners Medical Group

Service Area: Los Angeles and Orange Counties

Website: www.healthcarepartners.com

Heritage California ACO

Service Area: Sothern, Central and Coastal California

Website: www.heritagecaliforniaaco.com

Monarch Healthcare

Service Area: Orange County

Website: www.monarchhealthcare.com

Primecare Medical Network

Service Area: San Bernardino and Riverside Counties

Website: N/A

Sharp Healthcare System

Service Area: San Diego County

Website: www.sharp.com

2012

CALIFORNIA
ORTHOTIC &
PROSTHETIC
ASSOCIATION



**COPA 2ND ANNUAL
EDUCATIONAL EVENT**

CSU DOMINGUEZ HILLS O&P PROGRAM
FRIDAY, MARCH 2, 8:00 AM - 5:00 PM

COPA 2ND ANNUAL EDUCATIONAL EVENT

FRIDAY, MARCH 2, 8:00 AM - 5:00 PM

7:00 AM - 8:00 AM **Registration and Continental Breakfast**
*Sponsored by Allard USA; Cascade Orthopedic Supply;
 College Park Industries; Endolite; Freedom Innovations;
 Kingsley MFG., CO.; Medi USA; Ossur Americas; Otto Bock
 HealthCare; SPS; Townsend Design; Trulife*

SESSION ONE: PROSTHETIC WORKSHOP & LAB (MAXIMUM OF 18)

8:00 AM - 12:00 PM **"LimbLogic Vacuum Suspension"**
 Presented by Sam Brouillete, CP
 Consultant
 SPS

10:00 AM - 10:15 AM **Morning Break in Exhibitor Gallery**
*Sponsored by Allard USA; Cascade Orthopedic Supply;
 College Park Industries; Endolite; Freedom Innovations;
 Kingsley MFG., CO.; Medi USA; Ossur Americas; Otto Bock
 HealthCare; SPS; Townsend Design; Trulife*

12:00 PM - 1:00 PM **Lunch and Special Recognition of COPA Founding Father
 Sam Hamontree in Exhibitor Gallery**
*Sponsored by Allard USA; Cascade Orthopedic Supply;
 College Park Industries; Endolite; Freedom Innovations;
 Kingsley MFG., CO.; Medi USA; Ossur Americas; Otto Bock
 HealthCare; SPS; Townsend Design; Trulife*

1:00 PM - 5:00 PM **"An Evolution in Microprocessor Knees"**
 Presented by Michael R. Leach, CPO
 Clinical Specialist, Prosthetics/Orthotics
 Otto Bock HealthCare

3:00 PM - 3:15 PM **Afternoon Break in Exhibitor Gallery**
*Sponsored by Allard USA; Cascade Orthopedic Supply;
 College Park Industries; Endolite; Freedom Innovations;
 Kingsley MFG., CO.; Medi USA; Ossur Americas; Otto Bock
 HealthCare; SPS; Townsend Design; Trulife*

5:00 PM **Adjournment**

SESSION TWO:	ORTHOTIC WORKSHOP & LAB (MAXIMUM OF 16)
8:00 AM - 10:00 AM	"Custom ToeOFF and COMBO" Presented by Robert Meier, CO, BOCO Director of Education <i>Allard USA</i>
10:00 AM - 10:15 AM	Morning Break in Exhibitor Gallery <i>Sponsored by Allard USA; Cascade Orthopedic Supply; College Park Industries; Endolite; Freedom Innovations; Kingsley MFG., CO.; Medi USA; Ossur Americas; Otto Bock HealthCare; SPS; Townsend Design; Trulife</i>
10:15 AM - 2:00 PM	"Stance Control - Use of Adjustable Assessment KAFO's" Presented by Pamela Hale, CPO National Director of Orthotic Development <i>Becker Orthopedic</i>
12:00 PM - 1:00 PM	Lunch and Special Recognition of COPA Founding Father Sam Hamontree in Exhibitor Gallery <i>Sponsored by Allard USA; Cascade Orthopedic Supply; College Park Industries; Endolite; Freedom Innovations; Kingsley MFG., CO.; Medi USA; Ossur Americas; Otto Bock HealthCare; SPS; Townsend Design; Trulife</i>
2:00 PM - 5:00 PM	"Ossur Academy's Advanced C-Spine Stabilization" Presented by Jeff Nemeth, CPO, FAAOP <i>Ossur Americas</i>
3:00 PM - 3:15 PM	Afternoon Break in Exhibitor Gallery <i>Sponsored by Allard USA; Cascade Orthopedic Supply; College Park Industries; Endolite; Freedom Innovations; Kingsley MFG., CO.; Medi USA; Ossur Americas; Otto Bock HealthCare; SPS; Townsend Design; Trulife</i>
5:00 PM	Adjournment

SESSION THREE: CLINICAL & BUSINESS TRACK (MAXIMUM OF 55)

- 8:00 AM - 9:00 AM **"O&P Case Management in Workers' Compensation"**
Presented by Cecilia Garcia
Certified Case Manager
State Compensation Insurance Fund
- 9:00 AM - 10:00 AM **"Advanced Trans Femoral Casting Technique"**
Presented by David Littig, CP
Technical Director
ST&G
- 10:00 AM - 10:15 AM **Morning Break in Exhibitor Gallery**
*Sponsored by Allard USA; Cascade Orthopedic Supply;
College Park Industries; Endolite; Freedom Innovations;
Kingsley MFG., CO.; Medi USA; Ossur Americas; Otto Bock
HealthCare; SPS; Townsend Design; Trulife*
- 10:15 AM - 11:15 AM **"O&P Medi-Cal Billing and Payment"**
Presented by Remy Turner
Southern Regional Representative
ACS, A Xerox Company
California Medi-Cal Program
- 11:15 AM - 12:00 PM **"Glimpsing the Future For an Amputee"**
Presented by Conal Doyle
Founding Partner
Willoughby Doyle
- 12:00 PM - 1:00 PM **Lunch and Special Recognition of COPA Founding Father
Sam Hamontree in Exhibitor Gallery**
*Sponsored by Allard USA; Cascade Orthopedic Supply;
College Park Industries; Endolite; Freedom Innovations;
Kingsley MFG., CO.; Medi USA; Ossur Americas; Otto Bock
HealthCare; SPS; Townsend Design; Trulife*
- 1:00 PM - 2:00 PM **"Helping Wounded Warriors and Veterans Feel Whole
Again After Limb Salvage"**
Presented by Marmaduke Loke, CPO
DynamicBracingSolutions
- 2:00 PM - 3:00 PM **"Early Intervention in Pediatric AFOs"**
Presented by Robert Meier, CO, BOCO
Direct of Education
Allard USA

The COPA Educational Event is approved for 7.5 Category I CE credits for each session from the American Board for Certification in Orthotics and Prosthetics (ABC) and is approved for 8 Category I CE credits for each Workshop & Lab and 4.25 Category I CE credits for Clinical & Business Track and 3.75 Category II CE credits for the Clinical & Business Track from the Board for Orthotist/Prosthetist Certification (BOC).

DIRECTIONS

CSU Dominguez Hills O&P Program
5901 East 7th Street, Building 149
Long Beach, CA 90822
Phone: (562) 986-7572

From Southbound on 405: Exit Bellflower South, turn left at the first intersection which is Los Coyotes Diagonal. Then, turn right (South) on Bellflower. Stay on Bellflower for approximately 2 miles (pass CSU Long Beach entrance). Then, left on 7th Street and left into VA Hospital Main Entrance. (See below)

From Northbound on 405: Exit 22 (West) turns into East 7th Street. Turn right into the VA Main Entrance. (See below)

Entering from VA Hospital Main Entrance on 7th Street: Turn left on Magnolia or first access road (follow the construction fence). Follow around until it turns into Pine. Proceed past Sam Johnson. (Parking lot on left side past building 149 just before the large lawn area or across the street in Lot "N" - Nautilus)

HOTEL

A discount room rate of \$83 has been secured for attendees at the Hotel Current, located at [5325 East Pacific Coast Highway in Long Beach](#). Reserve your room by calling the hotel at (562) 597-1341 or by emailing them at vicki@hotelcurrent.com. Reference "COPA" when making your reservation in order to receive the discounted rate.

Room reservations must be made Friday, February 17, 2012 to receive the discounted rate. To learn more about the hotel, visit www.hotelcurrent.com/. (NOTE: The discount is **not available** through online reservations.)

For further questions, please contact COPA Executive Director Bryce Docherty at (916) 769-0573 or by email at bryce@thedochertygroup.com.

2ND ANNUAL
EDUCATIONAL EVENT

COPA 2ND ANNUAL EDUCATIONAL EVENT

FRIDAY, MARCH 2, 8:00 AM - 5:00 PM

REGISTRATION

ATTENDEE

FIRST LAST
 CERTIFICATION (I.E. CPO, CP, CO)
 COMPANY
 STREET ADDRESS
 CITY ST ZIP
 PHONE FAX
 EMAIL ADDRESS

SESSION SELECTION

SESSION ONE: PROSTHETIC WORKSHOP & LAB
 SESSION TWO: ORTHOTIC WORKSHOP & LAB
 SESSION THREE: CLINICAL & BUSINESS TRACK

ABC CERTIFIED BOC CERTIFIED

PAYMENT

COPA MEMBER \$50
 NON-MEMBER \$200 [JOIN!](#)

CHECK PAYABLE TO COPA
 TOTAL ENCLOSED

REGISTER ONLINE!

To pay by credit card, please visit our new website
 at www.californiaoandp.com/Education/.

SEND FORM WITH PAYMENT TO:
California Orthotic & Prosthetic Association
 1231 I Street, Ste. 203
 Sacramento, CA 95814

2ND ANNUAL
 EDUCATIONAL EVENT

MEMBERSHIP APPLICATION

MISSION

Promoting the art and science of Orthotic and Prosthetic practice to create and communicate innovative solutions for a positive patient experience.

CORPORATE MEMBERSHIP CATEGORIES: \$1,200 Annual Dues (please check applicable category)

- Corporate – Patient Care:* Any firm or corporation that is principally engaged in the business of providing O&P direct services is eligible for this membership category.
- Corporate – Supplier:* Any firm of corporation that is principally engaged in supplying O&P businesses is eligible for this membership category.
- Corporate – Allied Health:* Any organization, firm or corporation that is engaged in the allied health field that serves O&P clients and businesses is eligible for this membership category.
- Corporate – Associate:* Any organization that represents consumers of orthotic and prosthetic care or other professionals who may also provide services to orthotic and prosthetic consumers is eligible for this membership category.

INDIVIDUAL MEMBERSHIP CATEGORIES: \$120 Annual Dues (please check applicable category)

- Individual – Associate:* Any non-practicing clinician with a professional interest in orthotics and prosthetics is eligible for this membership category.
- Individual – Student:* Any person enrolled in an accredited school or resident program pursuing a course of study in orthotics and/or prosthetics is eligible for this membership category.

(Name, Company)

(Address, City, State, Zip)

(Phone, Fax, Email)

NOTE: Please check here ___ if you decline to have 25% of your annual dues dedicated to the COPA Political Action Committee. Contributions or dues payments to COPA or COPA PAC are not deductible as charitable contributions for Federal income tax purposes. COPA estimates that 20% of your membership dues will be allocated to lobbying expenditures for the fiscal year 2011/2012, and are not deductible as business expenses.

Please make checks payable to: **COPA**

SHARE this membership application with your colleagues so they can become a member of the premier orthotics and prosthetics association in California.

***Click here to view:
Membership Registration Online!***

POLITICAL ACTION CONTRIBUTIONS

COPA POLITICAL ACTION COMMITTEE *CORPORATE* CONTRIBUTION FORM

MISSION

To help elect and reelect members of the California Legislature that believes in the unique skills and knowledge base of Orthotists and Prosthetists and also understands the business climate in California for orthotic and prosthetic companies.

OPPORTUNITIES FOR THE CORPORATE SPONSOR:

- ❑ ***President's Club (\$2,500-\$6,500)***: These prestigious members include manufacturers, patient care businesses and individuals who want to be constant and consistent actors in the issues surrounding the O&P industry. In addition to receiving all of the benefits provided to Leadership Board and Golden State Club members also receive a specially designed President's Club lapel pin; complimentary admission to all COPA events and Complimentary admission for one guest to attend a President's Club event. In addition, President's Club members may be included in "invitation only" receptions and functions with legislators whenever possible.
- ❑ ***Leadership Board (\$1,000-\$2,499)***: These members receive a specially designed Leadership Board lapel pin; invitations to legislative briefings and receptions featuring key legislators who are active in healthcare policy and special recognition throughout the year at events and in COPA publications.
- ❑ ***Golden State Club (\$500-\$999)***: These members receive a specially designed Golden State Club lapel pin and special recognition throughout the year.

STATE LAW REQUIRES THE FOLLOWING:

(Name, Company)

(Employer or Occupation)

(Address, City State, Zip, Phone)

NOTE: The California Political Reform Act (Prop. 34) places limits on contributions to candidates for state office and imposes certain prohibitions. This request does not seek a contribution in excess of applicable limits from prohibited sources. Contributions to the COPA Political Action Committee are voluntary and shall not exceed \$6,500 per calendar year. Contributions are not deductible for tax purposes.

Please make checks payable to: **COPA PAC (ID#791961)**

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California Orthotic and
Prosthetic Association

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COPA'S MISSION...

Promoting the art and science of Orthotic and Prosthetic practice to create and communicate innovative solutions for a positive patient experience.

A PLACE FOR EVERYONE AT COPA...

Strength is measured by numbers. COPA has galvanized support from the O&P business community by encouraging businesses of all sizes to join as corporate members. Today the organization is moving forward in representing the needs of the individual practitioner in all areas of career development, including educational seminars and a renewed commitment to licensure for California. In order to facilitate individual contributions to support COPA, new membership categories have been added to allow students, technicians and practitioners at all levels of the career path to join COPA and share in the march toward professional recognition in California.

STANDING ON SUCCESS...

COPA has a proven track record in legislation, association governance and membership responsiveness. Representing the field since 1970, COPA is an organization that has the resources to bring the community of O&P together as one voice to strengthen and solidify the unique characteristics that typify O&P professionals today. An Uncertain Future Without Your Support... For many years, the few have supported the many while all have prospered. The burden has now become too great and the pool of resources must be widened to ensure continued success.

The threats to the O&P community are real. This year alone, practitioners have been sanctioned by the Board of Pharmacy and the Physical Therapy Licensing Board. Individual lawsuits have been brought against practitioners who now stand in legal limbo with no statutory scope of practice.

Limited state resources to treat the poor and those injured on the job are being bargained away to those with stronger voices and wider support.

What will history say about your commitment to O&P?

We're on the web!

www.californiaoandp.com